

# # 2MEM/China Event - Successful Co-operations in China

Practical and Proven Examples & the Legal Framework

Mutually organized by Swissmem and Swiss Chinese Chamber of Commerce

Monday, November 19, 2018, 13.30 to 18.00 hrs



## Objectives of the #2MEM/China Event:

- Learn about practical examples of successful cooperation and Risks with Chinese Partners
- Understand the differences to business cooperation's in Europe
- Learn about the value of Swissness in China and how to utilize the potential
- Understand the basic legal environment in China
- Understand the legal framework for transactions of foreign companies in China
- Learn about Foreign Investment Vehicles, the different models of cooperation with local Chinese companies



## Information

**Target Audience** Managing directors, sales managers and decision-makers who want to expand or build up their presence in China.

**Registration** Until Friday 9 November 2018

**Costs** CHF 90.00 for Members of Swissmem / SCCC  
CHF 150.00 for Non-Members  
Price without VAT, including Apéro

**Information / Registration** Beatrice Hauswirth, Tel 044 384 48 31  
[b.hauswirth@swissmem.ch](mailto:b.hauswirth@swissmem.ch)

Registration: [LINK](#)

**Language** English

**Conditions** As the number of participants is limited, registrations will be considered in the order in which they are received. In the event of cancellations after the registration deadline, the entire seminar costs will be charged.

**Organiser** **Swissmem**  
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## Program of November 19, 2018

13.30 hrs	<b>Registration</b>	16.30 hrs	<b>Practical Example for Medium/Large size companies.</b> Kurt Haerri, Head New Installation Schindler China <ul style="list-style-type: none"><li>- Business Cooperation in China, Success Factors for big companies</li><li>- How to mitigate risks in China</li></ul>
13.45 hrs	<b>Welcome note</b> Swissmem and SCCC	17.00 hrs	<b>Panel Discussion</b> Lead: Kurt Haerri  Panel discussion with all presenters, open questions by participants
13.55 hrs	<b>Cooperation's in China - Introduction</b> Kurt Haerri, Head New Installation Schindler China <ul style="list-style-type: none"><li>- Dynamics and Dimensions in Corporate China</li></ul>	17.25 hrs	<b>Closing remarks</b> Swissmem and SCCC
14.15 hrs	<b>The basic legal environment in China</b> Dr. Joachim Glatter, Corporate Lawyer <ul style="list-style-type: none"><li>- The basic legal environment in Corporate China</li><li>- Risk mitigating factors in Contracts</li></ul>	17.30 hrs	<b>Apero</b>
15.00 hrs	<b>Practical Example for Small/Medium size companies.</b> Hans Huber, Entrepreneur <ul style="list-style-type: none"><li>- Business cooperation in China, Success Factors for Small and Medium size companies</li><li>- Practical Examples of business cooperation</li><li>- How to mitigate risks in China</li></ul>	<b>Speakers</b>  <b>Kurt Haerri</b> Head New Installation Business Schindler China <a href="mailto:kurt.haerri@schindler.com">kurt.haerri@schindler.com</a>  <b>Dr. Joachim Glatter</b> Corporate Lawyer, 30 years' experience in China <a href="mailto:glattechina@yahoo.com">glattechina@yahoo.com</a>  <b>Hans Huber</b> Entrepreneur H. Huber GmbH, Wire Rope Technology and Support, Schweiz <a href="mailto:hans.huber88@bluewin.ch">hans.huber88@bluewin.ch</a>	
15.30 hrs	<b>Break</b>		
16.00 hrs	<b>Foreign Investment Vehicles in China</b> Dr. Joachim Glatter, Corporate Lawyer <ul style="list-style-type: none"><li>- Different models of cooperation and the legal framework for foreign investment</li></ul>		

## Event location

### Swissmem

Pfingstweidstrasse 102, 8005 Zürich  
Telefon +41 44 384 41 11  
[www.swissmem.ch](http://www.swissmem.ch), [info@swissmem.ch](mailto:info@swissmem.ch)

### Arrival by Car

[Link](#) (ctrl + click)

### Arrival by public transportation from Hauptbahnhof Zürich

Tram 4 (Direction Bahnhof Altstetten Nord)  
To stop «Toni-Areal»

### Arrival by public transportation from Bahnhof Altstetten

Tram 4 (Direction Bahnhof Tiefenbrunnen)  
To stop «Toni-Areal»

Unterstützt durch:

