







## The Limitations of China's BRI: An Analysis

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# China's Belt and Road: Down but not Out

#### Covid Pandemic Impact on BRI



- China's economic growth slowed by Covid
- BRI host countries suffer from declining economies, too
- Declining demand e.g. for goods and electricity
- Up to 40% of BRI projects are affected by Covid, 20% even severely
- Stuck in implementation of projects
- Delayed expansion of the initiative
- Less investment, fewer profitable projects, less reinvestment
- Strict control measures adds pressures to finance and project implementation
- The pandemic provides also an excuse to cut losses on unviable projects

### Pressure from Outside: Geopolitical Headwinds



- G7-Counterinititive Build Back Better World (B3W)
- EU-Counterinitiative Global Gateway
- Quadrilateral Security Dialogue QUAD (USA, Japan, Australia, India)
- Security Alliance AUKUS (Australia, United Kingdom, United States)

- Australia, Myanmar, Malaysia: Retreat from BRI projects
- Baltic states: Increasing criticism
- Serbia asks EU for financial support to reduce dependence on China
- Eastern European countries: 17+1 put China-projects on hold
- Other BRI host countries: Social tensions, security problems

### Response from Inside: China's Own Decoupling and Retreat

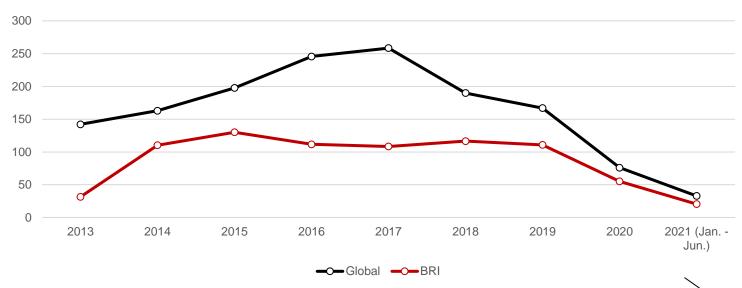


- Further **Decoupling** from the West: technology, research, data, free movement of people, supply chains, standards
- Domestic circle: Strengthening of the domestic economy
- Red New Deal: Reduce inequality and make life better for ordinary people
- Domestic Circle Strategy works against the BRI
- China focuses more on the domestic market and less on other countries.
- Retreats also due to internal budget pressure
- Greater Bay Area increased financial pressure
- Reduce Foreign Investment, more trade than investment
- Reallocation of BRI-budgets

#### Decreasing BRI Investment



#### Chinese Investment & Contracts / Billion Dollars



Source: China Global Investment Tracker, American Enterprise Institute

Boston University: Policy bank loans from China peaked in 2016 and have been declining since. Rhodium Group: Beyond 2020, overseas lending by China's policy banks will continue to slow. American Enterprise Institute: Construction activity was weak in the first half of 2021.

#### China's Limited Reliability



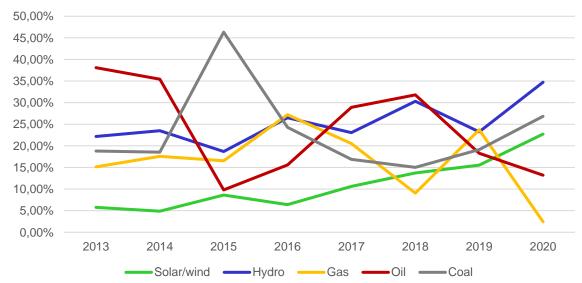
- In Beijing, the BRI now has a low priority
- Projects are renegotiated, reduced or even cancelled by China
- BRI is a very adaptable concept is that Beijing can turn in any desired direction
- Contracts suddenly become invalid: "Sorry, the situation has changed"
- Beside: In 2021 there is no BRI Forum, neither offline nor online

#### BRI is Being Transformed into Green



- In 2021, China started to wind down its new investment into traditional capitalintensive infrastructure, both at home and abroad
- Alignment with international environmental standards
- Greater emphasis on low-carbon and climate-resilient infrastructure





Source: 2021 IIGF Green BRI Center, data based on AEI and others

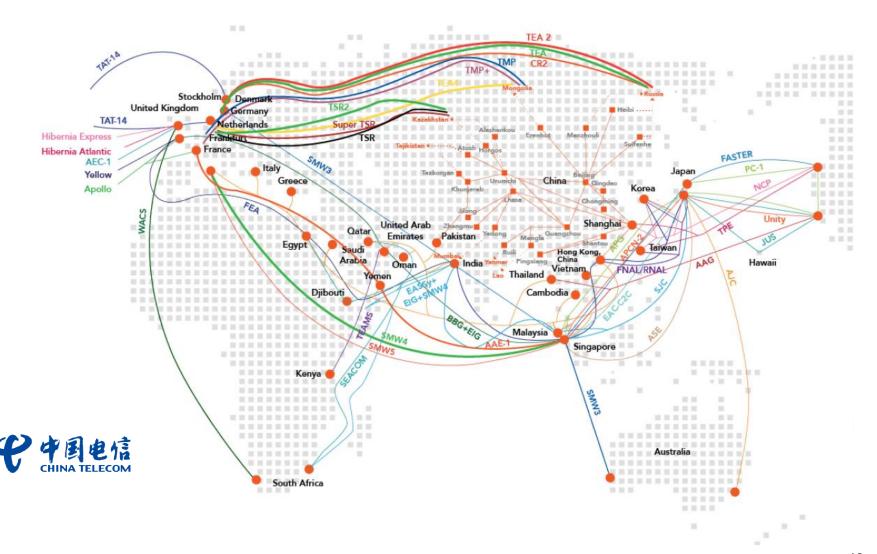
#### The Strategy Behind



- Implementing green finance policies will help to attract major financial institutions to invest in green industries in host countries
- Projects that meet international environmental standards can be more easily financed by international financial institutions
- That means that **green projects can reduce China's financial burden** by attracting international financing and tripartite cooperation with banks, investment companies, etc.

#### Digital Silk Road: Chinese Standards and IP





### Digital Silk Road: Cyber Security, Data Protection, Standards



- The digital Silk Road is mainly **a matter of data**:
  - Cyber security
  - Data protection
  - Personal information
  - Cross-border data transfer ....
- Risk of increasing dependence on chinese technical standards e.g. in Big Data, IoT, and 5G, as well as Chinese digital infrastructure products
- In 5G, some 10,000 Standard-Essential Patents (SEP) are in Chinese and South-Korean hands. This leads to high expenses for licenses (FRAND)









### A Minefield of New Regulation: Overlapping and Extraterritorial Impact



- Cyber Security Law (CSL)
- Network Security Review Methods (Revised, Draft for Comment)
- Data Protection Law (DSL)
- Personal Information Protection Law (PIPL)
- Export Control Law (ECL)
- Anti-Foreign Sanction Law (AFSL)
- National Security Law (NSL)
- Information Security Technology Personal Information Security Specification (2020)
- Information Security Technology Guidelines for Data Cross-Border Transfer Security Assessment (Draft for Comment)
- Measures on Security Assessment of the Cross-border Transfer of Personal Information (Draft for Comment)

#### Will the BRI Expand to Afghanistan?



- Afghanistan means for China: minerals, rare-earth materials, BRI trade routes and massive risks
- There is no infrastructure for the extraction of raw materials
- Afghanistan borders the Chinese region of Xinjiang, home to the predominantly Muslim Uighur minority. A Taliban-controlled Afghanistan could become a hub and training ground for suspected Uighur fighters
- Estimation: China could expand its BRI to Afghanistan with 57 billion USD to boost its influence
- This could reallocate BRI budgets in the region

#### Will the BRI Expand to Afghanistan?





#### **BRI Shift to RCEP**



- China Investment Research: The RCEP nations were big winners in Q2 Chinese investment 2021
- Southeast-Asia will become the geopolitical and economic battlefield, the pivot of the Chinese-US disputes, and the most promising marketplace
- Stronger Chinese investment in RCEP countries, increased competition from Japanese and South Korean companies
- China's RCEP-strategy: reduce dependence on foreign technologies and focus supply chains on countries with which China has good political relations
- Some planned BRI corridor projects will not be realized!

# With the BRI, Chinese IP and Standards conquer more and more Terrain



- China has a high-quality, fast, powerful and efficient IP regime, largely equivalent Europe and the USA
- International registration of Chinese trademarks and patents
- Instrumentalization of the IP regime for political purposes: As a statesponsored and managed system, the government actively intervenes in the market, distorting risks and opportunities for foreigners and Chinese alike
- Limited Freedom to Operate (FTO) for foreign companies
- China is attempting to export standards via the BRI projects to the host countries and to undermine international standardization efforts

#### The Belt & Road Initiative will ...



- become more strategic, also from a military point of view
- focus on trade, logistics, and energy
- not highlight economic corridors and connectivity between countries
- increasingly become green
- emphasize data, standards, and IP

#### Tasks for Foreign Companies



- Re-evaluate BRI plans, opportunities, and projects
- Avoid investment in traditional capital-intensive infrastructure projects
- Cut losses in non-profitable projects or disinvest
- Invest in small BRI projects with short-term ROI perspectives
- Focus on sustainability, Greentech, and digitalization
- Consider new Chinese laws and regulations also in BRI projects particularly regarding
  - cyber security,
  - data protection,
  - cross-border and
  - export control



#### Thank You for your Attention

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