



Procurement of Medical Equipment in China and Transportation to Switzerland Swiss Business Hub China Support & Guidance

In the context of the COVID-19 pandemic, the Swiss Business Hub China (SBH China) has devoted its team to support public and private institutions in the procurement of medical equipment from China to Switzerland, providing market information, offering consultancy services and facilitating transport solutions.

SBH China has compiled a list that contains producers of the most frequently procured medical equipment in the Chinese market in the context of COVID-19. The short-list bases on extensive research on the background, products and certificates of leading companies and it has continuously been cross-referenced for accordance with [General Administration of Customs](#) (GACC) and MOFCOM export regulations. It also contains best practice guidance on procurement of medical equipment.

In order to facilitate transportation solutions from China to Switzerland, in particular for Swiss institutions with smaller cargo capacity needs, SBH China launched a cargo pooling option in a tripartite collaboration between FRACHT AG (freight forwarding agent, contracting party) and SWISS cargo (transport). The option allows Swiss institutions with cargo consignments of various sizes to access chartered flight solutions by pooling cargo needs, using the full capacity of charter flights from China to Switzerland.

SBH China has decided to offer the medical equipment procurement shortlist to the public to maximize its impact and efficacy. The usage of the list is restricted to its stipulated purpose. Please note important information listed in the disclaimer about procurement of medical equipment in China. SBH China cannot assume any warranty or guarantee for information provided, such as for listed producers and traders, standards, certification, production capacities, delivery etc.

Short-list of Producers of Medical Equipment in China

Supply Products		Company Name
Gloves	Nitrile	Hebei Taineng Hongsen Medical Technology Co., Ltd. http://www.titanfine.com/ (T) +86 311 8537 0099 (E) info@titans-cn.com
	Vinyl	Hebei Taineng Hongsen Medical Technology Co., Ltd. http://www.titanfine.com/ (T) +86 311 8537 0099 (E) info@titans-cn.com Shijiazhuang Hongray Group http://www.hongray.com/?lang=en (T) +86 311 6617 9668 / 9669 (E) hongrayline2@hongray.com.cn
Masks	Surgical Masks	Winner Medical Co., Ltd. https://www.winnermedical.com/ (T) +86 755 2813 8888 (E) info@winnermedical.com

Supply Products		Company Name	
FFP2 Masks		Henan Yadu Industrial Co., Ltd. http://www.yadugroup.com/ (T) +86 373 8813 908 (E) 2689567920@qq.com	
		Henan Lantian Medical Supplies Co., Ltd http://www.ltyl.cc/ (T) +86 373 8966 6608 (E) ltyl@ltyl.cc	
		BYD Precision Manufacture Co., Ltd https://www.byd.com/ (T) +86 755 8988 8888 (E) morgan.yin@byd.com	
		Guangzhou Weini Technology Development Co., Ltd. http://www.n95.cn/ (T) +86 20 8645 7063 (E) info@weini.cn	
		Beijing Biosis Healing Biological Technology Co., Ltd. http://en.biosishealing.com/ (T) +86 10 8468 5456 (E) info@biosishealing.com	
		Guangzhou Fuzelong Hygiene Material Co., Ltd. http://www.fuzelong.com/ (T) +86 20 8799 3778 (E) 285451885@qq.com	
	Medical-use Goggles		Guangzhou Basto Glasses Co., Ltd. http://www.basto.net/ (T) +86 20 66608890 ext. 8891, 8892, 8893 (E) service@basto.net
			Shenzhen DJ Medical Equipment Co., Ltd. http://cn.djmilot.com/ (T) +86 755 8653 3609 (E) info@djmilot.com
	Surgical Gown		Winner Medical Co., Ltd. https://www.winnermedical.com/ (T) +86 755 2813 8888 (E) info@winnermedical.com
		Weihai Hongyu Nonwoven Products Co., Ltd. http://www.hongyumedical.com/index.php/?l=en-us (T) +86 631 3631273 / 5366175 (E) whwfbx@hongyumed.com	
		Guangdong Koner Medical Equipment Co., Ltd. http://www.koner.com.cn/en/ (T) +86 20 8742 9909 (E) koner.medical@163.com	

Supply Products		Company Name
Protective Clothing		Henan Yadu Industrial Co., Ltd. http://www.yadugroup.com/ (T) +86 373 8883000 / 8880001 (E) 2689567920@qq.com
		Jiangsu Medplus Medical Products Co., Ltd. www.cnmedplus.com/ (T) +86 514 8644 0123 (E) info@cnmedplus.com
		Hefei Medpro Healthcare Co., Ltd. http://www.medpro.cn/en/ (T) +86 551 6439 5993 (E) medprokobe@yahoo.com
	Disposable Medical Protective Clothing - - Coverall with Hoods	Shanxi Xianyang Dukepu Clothing Co., Ltd. http://www.dkp1986.com/ (T) +86 29 3801 2600 (E) dukepu1986@126.com
		Fujian Combo Medical Technology Co., Ltd. http://www.combomedical.com/ (T) +86 311 8208 8898 (E) sales@combomedical.com
		Beijing Biosis Healing Biological Technology Co., Ltd. http://en.biosishealing.com/ (T) +86 10 8468 5456 (E) info@biosishealing.com
	Disposable Hospital Wear/Clothing -- Scrub Gown	Jiangsu Medplus Medical Products Co., Ltd. www.cnmedplus.com/ (T)+ 86 21 5013 2506 (E) info@cnmedplus.com
	Infrared Thermometer	Comper Chuangxian (Beijing) Technology Co., Ltd. https://www.comper.com/en/ (T) +86 4009 001020 (E) BD@comper.com
		Guangzhou Berrcom Medical Device Co., Ltd. http://www.berrcom.com/ (T) +86 20 3480 3118 (E) info@berrcom.com
		Guangdong Genial Technology Co., Ltd. http://www.cngenial.net/ (T) +86 20 3723 6838 (E) market1@genial.cn
Jiangsu Yuyue Medical Equipment & Supply Co., Ltd. https://www.yuyue.com.cn/ (T) +86 25 8713 6530 (E) sales@yuyue.com.cn		

Notice on Medical Equipment Export Regulations

China has taken [new measures](#) to ensure the quality of medical supplies export. From 1 April 2020, exporters of medical products including COVID-19 testing kits, medical face masks, medical protective suits, ventilators and infrared thermometers need to provide extra documentation for customs clearance. The document, either in print or digital form, should contain a declaration that the products have been officially registered in China and meet the quality-control standards of respective export destinations, according to the notice of the Chinese Ministry of Commerce (MOFCOM). Chinese customs will release exports based on certificates of registration approved by medical product administrations, according to the notice (No. 5 of year 2020) jointly issued with the [General Administration of Customs](#) (GACC) and the [National Medical Products Administration](#) (NMPA).

The “actual registration status” of Chinese suppliers is updated on NMPA’s official website:

<http://app1.nmpa.gov.cn/datasearchcnda/face3/base.jsp?tableId=26&tableName=TABLE26&title=%B9%FA%B2%FA%C6%F7%D0%B5&bcId=118103058617027083838706701567> (*Chinese only*).

For detailed information on this newly published regulation, please see the article of **Switzerland Global Enterprise**: <https://www.s-ge.com/de/article/aktuell/20202-c4-exportbedingungen-china-schweiz> .

On 25 April 2020 the Ministry of Commerce (MOFCOM), the General Administration of Customs (GACC) and the State Administration for Market Regulation (SAMR) jointly released a notice (No. 12 of year 2020, <http://www.mofcom.gov.cn/article/ae/ai/202004/20200402958970.shtml>) on further strengthening the supervision of the quality of exports of COVID-19 epidemic-prevention products:

1. As of 26 April 2020, China has strengthened the supervision on exports of non-medical use face masks, which are required to meet the quality standards of either China or respective export destinations.

MOFCOM has published a List of Validated Non-Medical Use Face Masks Companies with Certification/Authorization from other Countries released by the Chinese Chamber of Commerce for Import and Export of Medical and Health Products (continuously updated on the CCCMHPIE website, www.cccmhpie.org.cn). The State Administration for Market Regulation offers a list of disqualified non-medical use face masks and manufacturers in the Chinese market (continuously updated on SAMR website, www.samr.gov.cn). Non-medical use face masks exporters must submit, either in print or digital form, a joint declaration of the exporter and the importer for customs clearance that serves as confirmation that the masks are compliant with the quality standards of China or respective export destinations, and the importer accepts the procured products’ quality standards and that there is no intention of medical use (template in Annex 1). The Chinese Customs shall inspect and release the products according to the list provided by MOFCOM. For products from manufacturers not included in the list of SAMR, Chinese Customs require the respective declarations to perform inspections and release the products.

For procurement contracts signed before 26 April 2020, a joint declaration by the exporter and the importer must be submitted when going through customs clearance (template as Annex 1).

2. Further normalization of export procedures of medical supplies.

As of 26 April 2020, the exporter of medical products including COVID-19 testing kits, medical face masks, medical protective suits, ventilators and infrared thermometers with Certification/Authorization from other Countries must submit a declaration, in either print or digital form, affirming that the products meet the quality-control standards and the safety requirements of respective export destinations when going through customs clearance (template as Annex 2). The Chinese Customs shall inspect and release the products according to the List of Medical Devices and Supplies Companies with Certification/Authorization from other Countries provided by MOFCOM (continuously updated on CCCMHPIE website www.cccmhpie.org.cn).

The above-mentioned supervision measures for the export of PPE supplies will be adjusted continuously according to the development of the pandemic.

This joint release (No. 12 of year 2020) is a supplement to the previous joint release (No. 5 of year 2020). The measures stipulated in both releases are jointly executed.

Best Practice in Procurement of Medical Equipment

Qualification Assessment

In order to manage potential business risks and ensure the quality of the products, SBH China recommends stringent quality assessments and due diligence, potentially supported by professional quality assessment institutions such as SGS.

In order to perform a documentation/qualification assessment, SBH China recommends to require from companies detailed documentation including product specifications with regard to models, use of application, product standards, size, weights, materials, products descriptions (e.g. single-use / reuse, protection needs, complimentary with other products and etc.), as well as official certificates and licenses.

The following specific qualifications which shall be carefully checked:

1. Business license and medical operation record filing certificate;
2. Enterprise production license / Medical Device Production License (manufacturing enterprise);
3. Product inspection report (manufacturing enterprise);
4. Product medical device registration certificate;
5. Product manuals (provided with the product), labels (provided with the product);
6. Product batch / number (outer packaging);
7. Product quality and safety certificate or certificate (provided with the product);
8. Product sample pictures and packaging pictures;
9. Medical device product export license OR CE registration in MHRA;
10. Related ISO certificate;
11. Related EN testing report;
12. EC Declaration of Conformity and CE registration letter by MHRA.

Quality Inspection and Testing

SBH China recommends the performance of a third-party inspection (factory inspection and pre-shipment inspection before delivery) as part of the procurement process. SGS (<https://www.sgsgroup.com.cn/en/>) is a renowned international institution offering inspection services.

Logistics and Transportation

Logistics service providers

Kuehne & Nagel www.kuehne-nagel.com
DHL www.dhl.com
Fracht www.fracht.com
Militzer & Muench International Freight Forwarding (Beijing) Co., Ltd. www.mumnet.cn

Cargo pooling of medical equipment from China to Switzerland

A cargo pooling option for the shipment of medical equipment from China to Switzerland has been launched in a tripartite collaboration between FRACHT AG (freight forwarding agent, contracting party), SWISS cargo (transport) and the Embassy of Switzerland in China (coordination, facilitation, information). The aim is to enable Swiss parties with smaller cargo capacity needs to access chartered flight solutions by pooling cargo needs together, using the full capacity of charter flights from China to Switzerland.

If you are interested in partaking in cargo pooling, please contact FRACHT AG's airfreight-manager Sebastian Furler s.furler@frachtag-bs.ch – Mobile +41 79 646 31 51, who will take the lead and coordinate the operations with all parties involved.

In your first outreach, FRACHT AG needs the following information:

- Contact person of the buyer in Switzerland
- Name of the supplier with all contact details as well as the order-no.
- Cargo details such as no. of cartons, measurements, weight
- Date of readiness of the cargo

All other points, including the price of shipments, will be discussed with the parties directly.

The new process will ensure more effective communication and transport solutions management. Please feel free to refer further Swiss institutions with cargo capacity needs to us at any point in time, we will be glad to evaluate the options.

Disclaimer

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