

## SHANDONG QILU PHARMACEUTICAL GROUP CO., LTD

### 山东齐鲁制药集团有限公司

Dedicated to offering more affordable medicines to the world and improving people's well-being, Qilu Pharmaceutical is one of the leading multinational pharmaceutical companies in China focusing on the development, manufacturing and marketing of active pharmaceutical ingredients (APIs) and finished formulations.

齐鲁制药以维护人类健康为宗旨,以满足社会需求为己任,是中国领先的大型综合性制药企业之一,专业从事人用药原料药及制剂的研制、生产与销售。

### Our products

#### 产品

Qilu has launched 200+ products in China, covering the following therapeutic areas: Oncology, Cerebrovascular & Cardiovascular, Anti-infections, Psychological & Neurological Systems, and Ophthalmological Diseases.

齐鲁制药在中国已上市产品超过 200 余种,涵盖以下治疗领域:肿瘤类,心脑血管类,感染类,精神系统类,神经系统类和眼科疾病类。

### Our value proposition

#### 价值定位

Qilu aspires to be the mightiest pharmaceutical company in China and to be among one of the top pharmaceutical companies in the world.

齐鲁制药致力于建成中国最强大的医药企业,跻身世界医药强者之林。

### Our track record and achievements

#### 业绩和成就

- Among Top 10 Chinese Pharmaceutical Companies
- Among Top 5 most innovative Chinese pharmaceutical companies
- Among Top 10 most socially responsible Chinese pharmaceutical companies

- 中国医药工业百强榜前十强
- 中国最具创新力医药企业五强
- 中国十大最具社会责任感医药企业

### Objective

#### 合作目标

- Strengthen the cooperation with current customers with APIs and FDFs, keep stable supply on the premise of good quality.
- Search more reliable partners in the local markets and develop marketing channel
- Establish overseas branches and set up our own sales team.
- Evaluate and start new products registration step by step.
- Search suitable licensing-in and licensing-out business.
- 加强与现有客户的原料及制剂合作,保证质量的前提下稳定供货;
- 寻找更多的当地市场合作伙伴,开拓销售渠道;
- 成立海外公司,建立自己的销售团队;
- 评估并逐一启动多个新产品的注册;
- 寻求合适的技术引进及技术对外转移合作。

### Established

#### 成立于:

1958

### Headquarters

#### 总部位于:

Jinan, China

中国, 济南

### Active in

#### 主要市场:

China, US, EU, Japan, Australia, etc

中国、美国、欧洲、日本、澳大利

利亚等。

### Sub-sector

#### 领域:

Pharmaceutical company

制药公司

### Turnover

#### 营业额:

3.2 billion USD

20,144,000,000 RMB

### Registered capital

#### 注册资本:

7.9million USD

50,000,000 RMB

### Number of employees

#### 员工:

14000

### Website 官网:

<http://en.qilu-pharma.com/>

### 代表团成员

Name: Li Yan

姓名: 李燕

Title: Chairman

职务: 董事长

Contact:

联络电话:

E-mail: