SWISS CHINESE CHAMBER OF COMMERCE

瑞中经济协会

June 2019

Fact-Finding Mission Guizhou

INTRODUCTION

In order to promote a better understanding of Guizhou's culture and economy, create new business opportunities and find potential cooperation partners, the Swiss-Chinese Chamber of Commerce, SwissCham and Swiss-Chinese Association organized for the first time in history a business delegation which took place from the 25th until the 29th of March 2019 in Guizhou under the name of "Fact-Finding Mission Guizhou". Among the delegation representatives were Swiss Consul General in Chengdu Mr. Frank Eggmann, Buss ChemTech AG, Concors, SKC Group, Howag-Swisspur, Huber+Suhner, Videxim, Tembusu Singapore, Vanderohe Furniture, Swisswalls and other Swiss companies and chamber representatives.

From the Chinese side, the CCPIT Guizhou was the main organizer and supporter of the whole mission. Since the Swiss-Chinese Business Dialogue in 2014 in Guizhou, the economic and business exchange activities between Switzerland and China have highly intensified and have become the main focus for CCPIT Guizhou. The program was tight and packed with visits to economic development zones and companies in order to give the delegates the most comprehensive view on the economic development of Guizhou. Furthermore, CCPIT Guizhou organized the China-Switzerland Business Cooperation Forum on March 27th with the aim of offering a platform for dialogue to the Swiss companies and the local entrepreneurs and companies from Guizhou and surroundings.

Visits to key economic development zones, understanding Guizhou's future development focus and industries

The delegation visited the Shuanglong Airport Economic Zone, the Guiyang Free Trade Zone, the Guiyang National Hi-Tech Industrial Development Zone, the Guiyang Economic and Technology Development Zone and the Kaili National Economic Development Zone and was able to understand that these economic zones are clusters for Guizhou's Big Data, International Trade and High-tech development. Moreover, these zones play a key role in attracting foreign investments and technologies. The Guiyang Free Trade Zone (formerly known as Sino-Swiss Cooperation Manufacturing Zone) presented how an international cooperation park was developed and built. The delegates showed strong interest in how Guizhou is successfully attracting Swiss businesses. In the Guiyang National Hi-Tech

Industrial Development Zone, the delegation visited the Guizhou Big Data Exhibition Center depicting the results and success in the Big Data field, which only developed in a few years.

Over 10 company visits and discussions with local entrepreneurs and companies

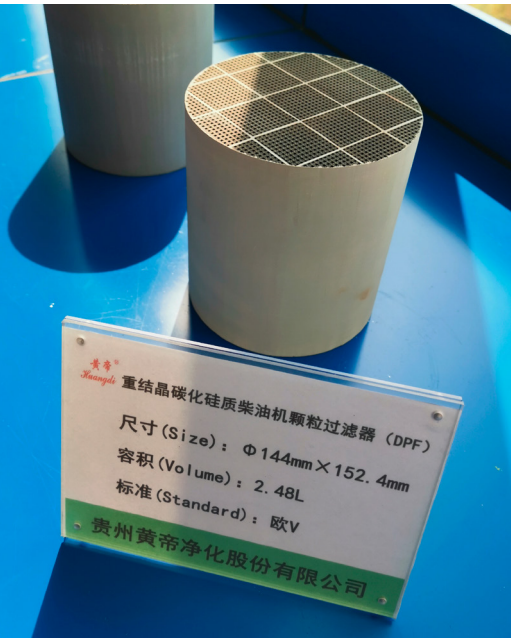
Company visits were one of the mission's focus. In order to understand the development and situation of local companies, CCPIT selected Chinese companies corresponding to the industries of the Swiss companies. As a result, companies from the following area were involved: healthcare, big data, high-end equipment manufacturing, electric and electronic manufacturing, liquor, environmental devices and others. The companies visited include: Guizhou Xinxiang Investing Co., iRobot, Guiyang Global Big Data Exchange Center, Foxconn Technology Group (Server Production site), Guizhou Yaguang Electronics Technology, Guizhou Aviation Technology Development Co., Hisense, Yudie Electrical Cable Co. Ltd., Guizhou Fuju Cooker Co. Ltd., Maotai Group, Renhuai Liquor Investment, East Guizhou Miao Sister Silver Crafts Co. Ltd., Guizhou Huangdi Diesel Engine Co. Ltd., Zhonghao Electronics Co. Ltd., Kaili Snow Beer Factory and others.

The delegation visited two joint ventures of Guizhou Xinxiang Investing Co. The first one is Guizhou Meixinda Medical Technologies Co. Ltd., a Sino-American joint venture with Novodiax Inc. producing immunohistochemical reagents for pathological diagnosis of human tumors, which is a patented product with unique and novel technology and was FDA-approved (U.S. Food and Drug Administration) and CE certified (Conformité européenne).

The second joint venture is with the Swiss company Tentan AG called Ouxinda Medical Equipment Co. Ltd., which introduced the production of the well-known brand Gynofit which is a product for vaginal care and treatment.

These two joint ventures are examples for

successful cooperation between foreign SMEs and local companies in the area of technology exchange and production. Especially the Ouxinda project sets an example for other Swiss companies to invest in Guizhou. During the visit at the Sino-German joint venture Guizhou Huangdi Diesel Engine Co. Ltd., the delegation members expressed their appreciation for the high-tech enterprise, which focuses on vehicle exhaust treatment. For example, their diesel exhaust after treatment device meets Euro IV and Euro V emission standard.



At the Renhuai Liquor Investment in Guizhou, the delegation experienced the unique liquor culture by visiting the packaging department of Maotai liquor, the National Liquor Culture City

and the Yunshang Museum for Maotai-flavor

Liquor. At the packaging department, the delegation gained understanding of the production process, the upstream and down-

stream production chain of the Maotai-flavor liquor. At the Kaili Miao Sister Intangible Culture Heritage Museum, the silver and embroidery crafts helped the guests to understand the Miao Minority culture in the Guizhou province.

2019 China-Switzerland Business Cooperation Forum

On March 27, 2019, the Consulate General of Switzerland in Chengdu, CCPIT Guizhou, Swiss-Chinese Chamber of Commerce, Swisscham and Swiss-Chinese Association organized the China-Switzerland Business Cooperation Forum 2019 at the Renaissance Guiyang Hotel in the Guizhou province. The forum aimed to strengthen the dialogue between Chinese and Swiss companies by promoting pragmatic cooperation between the two countries, providing opportunities for Swiss entrepreneurs to discover “the beauty of the mountains, the charm of the culture, and the friends of your company” in Guizhou, and to provide a platform for the local companies to “go global”.

Swiss Consul General in Chengdu Mr. Frank Eggmann and Vice-President of CCPIT Guizhou

Mr. WU Bin opened the forum with welcome remarks. They both expressed the wish to develop the China-Switzerland cooperation in both directions. More than 60 companies and enterprises from both countries participated at the conference and shared successful cooperation experience and cooperation requests.

The CEO of Wengfu Group, Mr. HE Guangliang and the CEO of Buss ChemTech AG (hereafter

referred to as “Buss”), Mr. Simon Beer shared with the audience their successful cooperation story for the production of anhydrous hydrogen fluoride from fluorosilicic acid. At the end of 2005, the two companies signed a technology transfer agreement. In March 2008, the world’s first industrial facility using fluorosilicic acid as raw material to produce anhydrous hydrogen fluoride was officially commissioned in Fuquan City, Guizhou Province. In 2012, 2013 and 2018, Wengfu Group successively built the second, the third and the fourth sets of anhydrous hydrogen fluoride facilities in Fujian, Hubei and Yunnan. In late September 2018, Mr. LI Zaiyong, member of the Standing Committee of the Provincial Party Committee and executive deputy governor, led a delegation to Switzerland. With the support of the provincial government, the cooperation between Wengfu Group and Buss ChemTech AG developed further. On January 22, 2019, Wengfu Group and Buss ChemTech AG formally signed an agreement and started the construction of a fifth set of anhydrous hydrogen fluoride unit with an annual output of 30,000 tons in Guiyang City, Guizhou Province. The unit is expected to be completed and put into operation by the end of 2019. Nowadays, Wengfu Group is a leading chemical enterprise in the Guizhou province. Buss ChemTech AG is a famous Swiss chemical company with a history of more than 100 years. The successful cooperation with technological transfer and plant construction between the two parties sets a model for Sino-Swiss cooperation, which not only helps Swiss companies to enter Guizhou, but also provides an excellent example for enterprises in Guizhou to expand their international business.

Mr. HAN Fei, Director of West China government

affairs at Nestlé (China) stated in his speech, that as a Fortune 500 company with a strong sense of social responsibility, Nestlé’s core philosophy is to “create shared value”. He shared Nestlé’s story in Yunnan. By buildin

a new coffee center for research and development in the city of Puer, Nestlé has been helping the local farmers to escape poverty through cultivating coffee beans. Nestlé plans to repeat the collaboration model in Guizhou in the future.

After that, 11 companies presented their company and their cooperation requests on the stage. Swiss companies presented their willingness to explore the Guizhou and southwestern Chinese market and to find partners within the technology and distribution area. Chinese companies responded with a warm welcome and expressed their wish to go global. For example, SKC Group, as the general contractor for the design and construction of industrial and commercial building systems, is looking for local partners to undertake projects in Guizhou. Guizhou Five Business Card Brand Management Co., Ltd. hopes to attract international capital to invest in its "Roaring Lion Health and Regimen Tourism Resort". Videxim Trading Co., Ltd. plans to invite Hungarian wine producers to participate in the 2019 China International Alcoholic Drinks Expo and considers using the bonded warehouse in the integrated free trade zone to carry out related trade. Videxim Trading Co., Ltd. also intends to find partners who can import its portable toilet products for children. Yunnan Vanderohe Furniture and Scene Design Co., Ltd. are committed to introduce furniture brands and design concepts from Switzerland and other countries to the Chinese market and hope to find a place to build a new furniture design and exhibition center. China (Guizhou) International Alcoholic Drinks Expo (CIADE) Co., Ltd. introduced the Expo to the Swiss guests at the Business Cooperation Forum, with the intention of accelerating further exchanges and promoting cooperation between CIADE and related Swiss companies in exhibition, trade, investment and other aspects.

After the forum, Chinese and Swiss representatives approached their matching partners in order to further exchange knowledge and possible cooperation possibilities. Media representatives such as the Guizhou Satellite TV and the International Business Daily attended and reported on the forum.

Outlook for the future

Since the China-Switzerland Dialogue in 2014, the CCPIT Guizhou has been committed to promoting the communication and cooperation between Guizhou province and Switzerland. In order to carry out pragmatic cooperation in the future, the CCPIT Guizhou made following suggestions:

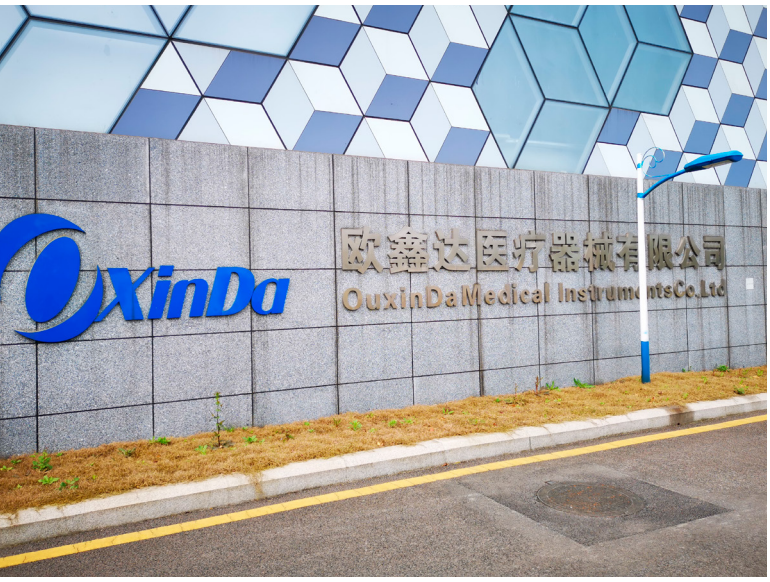
1. A "Local Liaison Office (Guizhou) of China-Switzerland Business Council" will be established to promote cooperation platforms like "China-Switzerland Dialogue", so that the CCPIT Guizhou can strengthen the connection with the Swiss government, business associations and enterprises. Through these endeavors, a "China-Switzerland Business Council" at national level will come into being in the future.

2. The CCPIT Guizhou will organize non-scheduled "China-Switzerland Business Matchmaking Symposia" according to the demand of both sides to promote the pragmatic cooperation between Chinese and Swiss enterprises and to launch joint projects.

3. The CCPIT Guizhou will arrange delegation visits for the enterprises in Guizhou province to participate in important economic and trade events organized by Switzerland.

Companies and Zones visited

Guizhou Ouxinda Medical Devices Co., Ltd.



Established in 2014, Ouxinda is a Sino-Swiss joint venture owned by Xinxiang Group. It mainly produces high-end medical consumables. The company has worked with the Tentan AG (a Schaer group member) to introduce the famous European brand "Gynofit" product line, mainly producing vaginal antibacterial gel, vaginal lubricant and other feminine hygiene products.

Little i Robot

Little i Robot is a famous brand of Shanghai Zhizhen Intelligent Network Technology Co., Ltd., which was founded in 2011. It is a leading AI technology company focusing on the independent research and development of cognitive intelligence and industrial application. Little i Robot and the Guiyang City Government jointly created the “AI Big Data Cloud Service Platform”, which provides accurate AI cloud platform services, and further improves the accuracy of AI outputs through the use of a large number of real users. Many political, commercial and civil projects are considered as pioneers at a global level.

The Supervisory Warehouse of Cross-border E-commerce in Guiyang Free Trade Zone (FTZ)

The supervisory warehouse of cross-border e-commerce in Guiyang FTZ has an area of 8’000m^2. It provides integrated warehousing, sorting, customs clearance and logistics services for the enterprises. It can sort up to 6’000-8’000 items per hour and hand out up to 2’500 boxes per hour. Guizhou Hanbang International Holding Co., Ltd., as a cross-border e-commerce industry platform in Guiyang FTZ, replicates and promotes the innovative customs supervision model of Shanghai FTZ, and builds and operates the intelligent warehousing space.

Foxconn Factory in Guiyang FTZ

Foxconn Server Project in the Guiyang FTZ is the first major project officially put into operation in the Guiyang City, and the third server production base built by Foxconn in the inland of China. The total investment of this project is about RMB 180 million and the total land area is 120’060m^2. It mainly produces high-end

storage servers. It can provide all kinds of products that cover the servers needed in the big data industry chain.

Guizhou Yaguang Electronics Technology Co., Ltd.

Guizhou Yaguang Electronics Technology Co., Ltd. was established in August 2006. Its main products are rectifier diodes and their components for automotive generators, with magnetoresistive sensors, integrated circuit chips and devices and LED photoelectric products. Currently the company has three subsidiaries, which are engaged in integrated circuit design and new power device chip design (Guizhou Hengxin Microelectronics Technology Co., Ltd.); high-efficiency LED driving power supply, LED lighting tools and engineering (Guizhou SuoLiDe Photoelectric Technology Co., Ltd.); and Automotive Electronics Precision Parts Manufacturing (Guiyang Gaobo Precision Manufacturing Co., Ltd.).

Guizhou Aviation Technology Development Co., Ltd.

Guizhou Aviation Technology Development Co. Ltd. was established in September 2006 and is active in the advanced forging technology application research and engineering application. As one of the innovative pioneers in Guizhou province, the company's main products are metal ring parts made with various kind of metal and free forgings, mainly for aviation, aerospace, weapons, nuclear industry, electric power, ships, high-speed trains and petrochemical industries.

Guizhou Fuju Stove Co., Ltd.

Founded in 1996, Guizhou Fuju Stove Co., Ltd. is a private enterprise, which mainly produces new household stoves. The company now has more than 300 employees and more than 20 national patents for electric stove products. In 2009, the company increased its investment by RMB 40 million and built a modern electric stove production line covering an area of

25,500m² with an average annual production capacity of 100,000 units.

Nowadays, “Fuju” is a well-known local brand in Guizhou, occupying a larger market share compared to other manufacturers. At present, more than 2’000 sales outlets have been built in the Guizhou Province, and sales channels have been established in the Shanghai, Hubei and Sichuan provinces.

Guizhou Yudie Electric Cable Co., Ltd.

Guizhou Yudie Electric Cable Co., Ltd. was founded in 1958 and reconstructed in 2003. It was established by a group of wire and cable manufacturers in Shanghai, who moved to Guizhou. It is one of the companies with the longest history of wire and cable production in China. It has now developed into the largest cable producer in Guizhou Province with more than 280 professional and technical employees. At present, the company’s main products are large cross-section high-voltage overhead conductors, 35 KV and below medium and low voltage power cables, cables for electrical equipment. Customers are mainly operating in the power grid system industries.

Guiyang Hisense Electronic Technology Co., Ltd.

Established in November 2009, Guiyang Hisense Electronic Technology Co., Ltd. is a high-tech enterprise specialized in assembling electronic circuit boards with a total investment of nearly RMB 20 million and 340 employees. At present, the company has two of the most advanced automatic patch production lines in the industry, which produces more than 10'000 pieces per day. The site consists of four manual plug-in lines and six automatic plug-in equipments, which can meet the production and testing requirements of various types of electronic component boards. In 2011-2012, it has completed two module productions.

Kweichow Maotai Group

Kweihow Maotai Group is a state-owned enterprise, headquartered in Maotai Town, Zunyi City, Guizhou Province, with an average elevation of 423 meters, covering an area of about 15'000 mu, of which the protected area of Maotai Liquor Geographical Indication Products is 153 km^2 employing more than 36'000 people. In 2018, the Maotai Group reached an income of RMB 85.9 billion, stating an increase of 29.5% over the previous year and a net profit of RMB 39.6 billion with an increase of 28.2%.

The Kweichow Maotai Co., Ltd. is Maotai Group's core company and is involved in liquor, health wine, wine, finance, cultural tourism, education, hotels, real estate and liquor upstream and downstream industries. The leading product Maotai of Kweichow Maotai Co., Ltd. is the world-renowned alcoholic beverage from China. It is also the first representative product of China appearing on the world stage. Together with the French Cognac and the English Whisky, Moutai has been listed among the world's top three liquors and was awarded

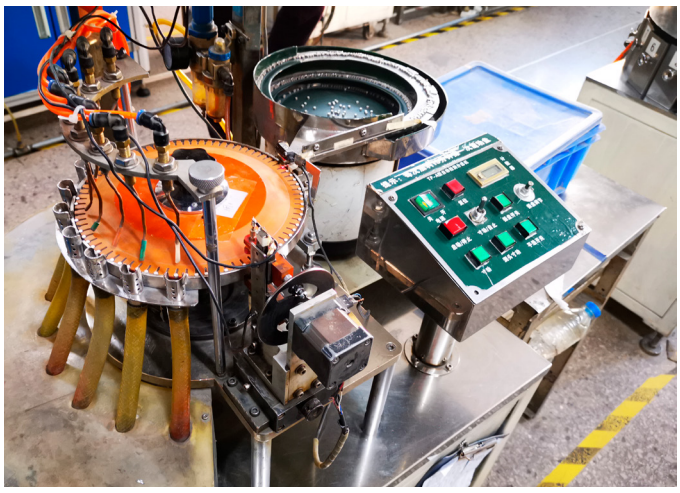
the gold medal of the 1915 Panama Pacific International Exposition and it is also acknowledged as the national liquor of China.

Miao Minority Intangible Cultural Heritage Museum

The Museum belongs to the Qiandongnan Miao Sister Silver Jewelry and Crafts Co., Ltd. with an investment of approximately RMB 30 million, covering 960m² with a total building area of 3'840m². The Museum officially opened on November 18, 2014 and is a non-profit private museum. It is open to public throughout the year with exhibition about the culture and heritage of the Miao Minority. Relying on the original national culture in southeastern Guizhou, the Museum takes "Protecting and Inheriting National Culture" as its responsibility, adheres to the concept of "Productive Protection", creatively combines the Museum collection and the display of the inheritance of Miao's life style, craft skills and production.

Zhonghao Electronics Co., Ltd.

The company is a new electronic component manufacturer under Weilin Enterprise (established in 1993). It is the largest PTC/NTC/PPTC thermistor producer based in China. Its PTC/NTC thermistor series products are at the forefront of the domestic industry. It is the only Chinese brand that not only holds the UL/VDE safety certification and UKAS/DNV/SGS ISO 9001/SGS ISO 14000 certification, but also the US/Korea technical advantages. It is the only Chinese brand that has successfully entered the high-end European, American, Japanese and Korean markets with clients such as Philips, GE, Toshiba, Funai, Panasonic, Samsung, Samsung and LG.



China Resources Snow Beer (Qiandongnan) Co., Ltd.

China Resources Snow Beer (China) Co. Ltd. established its Guizhou Regional Company in 2007. The Qiandongna subsidiary under Guizhou Regional Company was

established in November 2011. In October 2012, Snow Beer began to build Guizhou's fourth beer production base in Kaili with a total investment of RMB 390 million, covering an area of 180 Mu and a capacity of 200'000 tons. It was officially completed and put into operation on November 8, 2013.

Guizhou Maritime Silk Road International Investment Corporation (GIIC)

GIIC was jointly founded in 2014 by the Guizhou Chang Tong Group, the Guizhou Transportation Planning Survey & Design Academy Co. Ltd., the Power China Guizhou Engineering Co. Ltd. and the Guizhou Power Design & Research Institute. The company invests and operates in foreign cooperation projects under the Belt & Road Initiative. It was awarded a special urban planning project in Amarawati, the new capital of Andhra Pradesh (2016), and a project in Nepal for power, transportation and smart urban planning (2018). At the same time, it cooperated with European companies in new technology fields such as environmental protection, hydrogen energy application and wire intelligent manufacturing.

Guizhou Five-Name-Card Brand Management Co., Ltd.

Guizhou Five-Name-Card Brand Management Co. Ltd. is a SME engaged in brand management for clients and the development and promotion of tourism projects. At present, it is developing the project Lion Roar Health Care Resort in Guilin County, Luzhou City, Sichuan Province. The Lion Roar Health Care Resort covers an area of 28,000 Mu with a total budget of RMB 5 billion. It is looking for Chinese and foreign investors.

Guizhou Made By Stone Environmental Technology Co., Ltd.

The company belongs to the Guangzhou MBS Environmental Technology Corporation (SZSE Code: 833315) and is located in the Stone Plastic Environmental Protection Industrial Park of Duyun Economic Development Zone, Guizhou. The total planned area of the industrial park is 3'300 mu, with a total planned investment of RMB 5 billion. It is the first large-scale comprehensive production base and service center in China that integrates research, design, production, monitoring of stone and plastic products. In 2018, the newly built plant of Guizhou MBS covers an area of

100'000m² with 160 planned production lines. The estimated annual output is 210'000 tons with an output value of RMB 1.85 billion. Once the project reaches full production in 2023, the annual output will be 1.4 million tons with an output value of RMB 13.3 billion.

Guizhou Newtouch Puhui Information and Technology Co., Ltd.

The company was founded by the Shanghai NewTouch Software and the Gui'an New Area Emerging Industry Development Fund in July 2016 with an investment of RMB 165 million. It is a high-tech enterprise dedicated to the research and innovation of advanced IT technology, such as cloud computing, big data, blockchain providing industry solutions and information outsourcing service as well as related software products, platforms and services.

Guizhou International Alcoholic Beverage Expo Co., Ltd.

Led by the Guizhou Provincial People's Government, the company was jointly founded by Maitao Group, Guizhou Tourism Investment Holding (Group) Co., Ltd. and three other state-owned enterprises in July 2014 with registered capital of RMB 50 million. It is a company for the professional operation of the China International Alcoholic Beverage Expo (Guizhou). Its services include convention and exhibition, real estate, trade, tourism and culture, financial management and e-commerce.

Guiyang Global Big Data Exchange (GBDE)

Established on December 31, 2014 and officially launched on April 14, 2015, it is the first big data exchange platform in China. Headquartered in Guiyang, 11 service sub-centers have been set up in other provinces and municipalities throughout the country to serve members and clients. As of March 2018, GBDE has attracted more than 2'000 members and has access

to 225 high-quality data sources. Through the desensitization and decryption of the data it is possible to trade more than 150 PB of data and more than 4'000 data products covering more than 30 fields. It has become a comprehensive and full-range Data Trading platform.

Renhuai "The Way of Liquor" Experience Centre

The Renhuai Liquor Experience Centre located in Renhuai City is the first of its kind, initiated by the Renhuai city government. It primarily retails the "Renhuai Jiang-flavoured Liquor" brand and aims to spread the culture behind the Maotai-flavoured baijiu through its planned 3'000 outlets throughout the nation. Through the Renhuai Jiang-flavoured Liquor brand—which is blended using foundation spirits sourced only from factories based in Renhuai by nationally renowned specialist teams led by Keliang Ji, Chairman emeritus of Kwei-Chou Moutai Group— the quality of baijiu produced from foundation spirits sourced within Renhuai is showcased. The city seeks to promote Renhuai as the "Bordeaux of baijiu".

GuiZhou Lantu New Materials Co., Ltd.

GuiZhou Lantu New Materials Co. Ltd. is a national high-tech enterprise mainly engaged in research & development, production and sales of new polymer materials.

Since 2016 the company has developed an ecology friendly PGPC (phospho-gypsum prefabricated construction) and LTPC prefabricated construction system with independent intellectual property rights, by setting circular economy & prefabricated construction as the direction of transformation. At present, the company has 77 patents leading the international technology development in PC field. The company consists of 120 employees, divided in 25 R&D teams and 15 sales teams. Among them, 5 employees have a master degree, 7 employees have a PHD degree and one is focuses on professional research of phospho-gypsum.

Guizhou Huangdi Purification Industry Cleaner Co., LTD.

Guizhou Huangdi Purification Industry Cleaner Co., Ltd. was established in 2008 and is located in the Kaili Economic Development Zone. The production base is in Guizhou province. Commercial business and technology applications are in Hangzhou, Zhejiang.

The company gathered and nurtured a group of experts engaged in material research, application development, matching

calibration experts and application of talent. After years of independent innovation research

and development, the company holds more than 60 patents for inventions and new applications. The company developed a filter, which enables the recrystallization of silicon carbide diesel particulates. This invention reached the international leading technical level.

Guizhou Shuanglong Airport Economic Zone

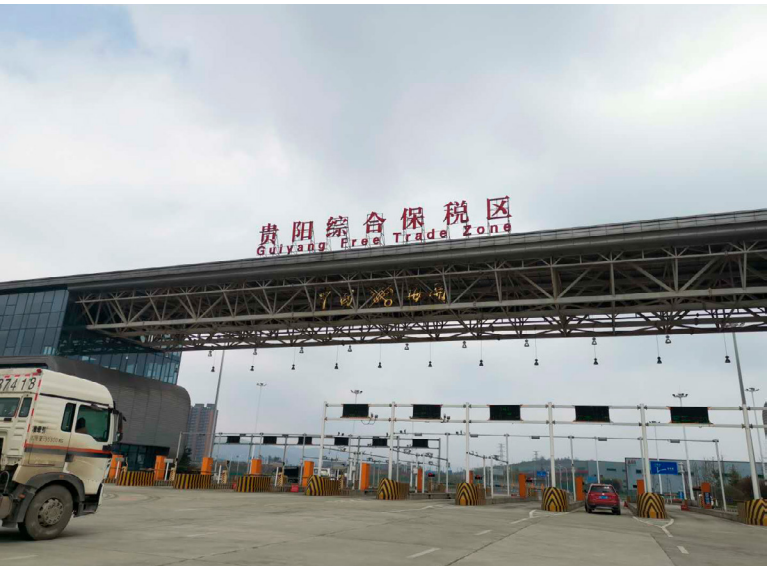
The Guizhou Shuanglong Airport Economic Zone is located in the center of Southwest China as a superior geographical position, and connects the Central Plains and South China

with South Asia and Southeast Asia. The economic zone was founded in October 2014. It is approved as a national level airport economic demonstration zone and successfully established as an experimental zone of Guizhou Inspection & Quarantine Bureau. Guizhou Shuanglong Airport Economic Zone extends over 148km^2 of which 15.6km^2 are within the airport. It is located in the southeast of Guiyang City, in the centre of Guizhou Province, formed by the land of Guiyang City and Qianxinan State.

Guiyang Free Trade Zone

On September 14, 2013, the State Council approved the establishment of the Guiyang Free Trade Zone, which became the first Free Trade Zone in Guizhou Province. The total area of Guiyang FTZ is 10.83km^2 including the current net surrounding area under the Customs

supervision covering an area of 1.02km^2. Guiyang FTZ is located in the northeast of Guiyang and the traffic is very convenient. It only takes 20 minutes to get to the International Airport, Guiyang Express Railway Station and the government, and 15 minutes to downtown.



Kaili National Economic Development Zone

The establishment of the Kaili Economic Development Zone in Guizhou was officially approved by the Provincial People's Government in 2000. The Lubi Economic Development Zone received the approval in 2011. Based on the needs of reform and development in January 2019, the two zones were integrated into one and it resulted in a Kaima New City, a demonstration area of urban-rural integration, a provincial-level development zone, a hundred billion-grade industrial park and a national high-tech zone. After its integration, the Kaili Economic Development Zone features 210 industrial enterprises and 58 online service providers.

Guiyang National High-Tech Industrial Development Zone

The Guiyang National High-Tech Industrial Development Zone is the first state-level high-tech zone in Guizhou Province and was approved by the State Council in 1992. The total planned area covers 31.02km^2. Guiyang High-Tech Zone is home to a series of important state-level projects including: "China Initiative Demonstration Base", "Demonstration Project of Big Data Leading Industrial Cluster with Innovation", "China Science and Technology Service Project" as well as 29 other projects. Advanced industries are supported by the zone, including big data, healthcare, high-end equipment manufacturing and modern service industry with the aim of building China's "Data Valley". Currently, over 15'350 enterprises are

registered in the development area, including over 4'112 big data and big data affiliated enterprises. In 2017, it was ranked 41 among National High-Tech Industrial Development Zones owing to its accelerated pace of internationalization and modernization.

Guizhou Comprehensive Pilot Area Exhibition Center

Formerly known as Beijing Guiyang Big Data Application Exhibition Center, it was jointly constructed by Beijing Science and Technology Commission and the Guiyang Municipal People's Government. It was completed and operated in July 2014 with a construction area of 4'300m2. The Exhibition Center is located in the core area of Big Data Square, which is a miniature landscape of the development of big data industry in Guizhou and Guiyang. It shows the goals, the development and the results of the Exhibition Center in the aspects of the "Development of Big Data Industry in Guizhou", "Application Cases of Big Data in Guizhou", "Cloud Guizhou", "Big Data + Real Economy", "Big Data + Rural Revitalization", "Big Data + Serving the People", "Big Data + Social Governance". Since its opening in July 2014, it has received more than 5'900 delegations and 140'000 guests.

The Organizors

CCPIT Guizhou

Established in 1982, the China Council for the Promotion of International Trade (CCPIT) Guizhou Province is a regional economic and trade promotion organization, which is composed of the concerning delegates from government departments as well as representative personages, enterprises or corporations, groups from economic and trade circles in Guizhou Province. According to the laws, regulations and government policies of the People's Republic of China, the objectives of the CCPIT Guizhou Province are to promote trade, investment, economic and technological cooperation between Guizhou and other countries and regions around the world, enhance the mutual understanding and friendship of the peoples and economic and trade circles between Guizhou and the rest of the world.

Swiss-Chinese Chamber of Commerce

The Swiss-Chinese Chamber of Commerce (SCCC) is a facilitator of sustainable economic relationships between Switzerland and the People's Republic of China. The Chamber facilitates the establishment and development of successful business interactions between Swiss and Chinese companies. The Swiss-Chinese Chamber of Commerce maintains close ties with Swiss and Chinese authorities, with the collaboration of economic associations, companies and with the media. It acts as an intermediary when difficulties arise and provides insight into all aspects of Swiss-Chinese economic relations. It issues reports and assessments on the subjects of trade and economic policy. The SCCC does not comment on political topics. The Swiss-Chinese Chamber of Commerce is present in all parts of Switzerland. It is the point of contact and the networking platform for Swiss and Chinese individuals and companies. It promotes communication among its members by organizing regular events and by making use of digital communication platforms.

SwissCham China

SwissCham China was founded in 1996 and is currently the only Swiss non-governmental organization that was granted a business license from the Chinese Government. The first office was opened in Beijing and it gave the Chamber a new dimension and scope

of cooperation and business activities, strengthening the Sino-Swiss bonds and providing a platform for local Swiss and Chinese business people inside China. This was initiated following the creation of the Swiss-Chinese Chamber of Commerce (SCCC) in Zürich in 1980 by Dr. Uli Sigg – former Ambassador of Switzerland to China – and a group of business professionals. In 1997, a liaison office was established in Shanghai while another one opened in 2006 in Guangzhou. The role of the chamber is to offer a networking and information platform for Swiss companies in China and Chinese companies interested in Switzerland. The ultimate goal is to gather on a common platform all actors of the Sino-Swiss business community, in order to strengthen the economic bonds between the two countries, stimulate interaction and develop business opportunities.

Swiss-Chinese Association (SCA)

Established in 1945, SCA main purposes are: increase the awareness, curiosity and interest in China and its people, in particular among its members as well as other interested parties and individuals in Switzerland; establish and maintain friendly relationships between Swiss and Chinese people and institutions; promote and strengthen the cooperation between both countries especially in the fields of culture, science and economy. Following activities were proposed in order to achieve this aim: organizing and supporting lectures, exhibitions and special events; welcoming Chinese delegations; establishing and maintaining contact with Chinese living in Switzerland; publishing the magazine Ruizhong; fostering active friendship, cooperation and relations with various Swiss and Chinese organizations with similar interests and goals. All members of the board work as volunteers.

Currently, the association has about 600 individual and institutional members.

Co-organisor of Renhuai Trip:

Tembusu Partners

Established in 2006, Tembusu Partners is a CMS-licensed fund management by the Monetary Authority of Singapore and registered private fund management by the Asset Management Association of China. Tembusu is founded by prominent Asian entrepreneurs, with a core team of 18 professionals across Singapore and China. Tembusu Partners has extensive experience in managing differentiated fund strategies, including growth

fund, hedge fund, and sector-focused funds. Tembusu holds the first and only Qualified Foreign Limited Partner ("QFLP") status issued from the Guizhou government, which eliminates the need for extensive regulatory approval processes on foreign capital convertibility. Coinciding with the central government's effort to promote innovation and economic development, Tembusu China QFLP Funds will invest into companies in Guizhou and greater China that have competitive advantage, proven know-how and benefit from strong government support to accelerate growth. Areas of interests include: Technology, Big Data, Healthcare and Tourism.

TEMBUSU
Guiyang Ruishu Investment

Swiss-Chinese Chamber of Commerce
Kappelergasse 15
CH-8001 Zurich
Switzerland

Tel: +41 44 421 38 88
Fax: +41 44 421 38 89
E-mail: info@sccc.ch

SWISS CHINESE CHAMBER OF COMMERCE
瑞中经济协会