

Swiss-Chinese Chamber of Commerce **1ST CHINESE MARKET FAIR**

GHEISTRASSE 37 | 8803 RÜSCHLIKON | ZURICH | SWITZERLAND



Join our seminars and panel discussions to discover the newest digital developments in the Chinese markets, the interaction between the two economies and deep dive into practical aspects of doing business in China.

A unique opportunity for Swiss and Chinese companies to learn more about a number of Chinese Industrial/Technology Parks & Free Trade Zones and their benefits.

CONFIRMED SPEAKERS & ORGANISATIONS

Alain Graf, Switzerland Global Enterprise Andy Kollegger, UBS Switzerland AG Andreas Herzog, Bühler Management AG Bernhard Stefan, Nestlé S.A. Bryan Qin Xue, China Ministry of Commerce Christine Büsser Mauron, Head of Section Bilateral Economic Relations Asia/Oceania, SECO Christophe Weber, President SCCC Geneva Chapter, BCGE Daniel Küng, CEO Switzerland Global Enterprise Daniela Gschwend, Swiss Re Dominik Widmer, SSTP Dr. Christian Etter, SECO Dr. Martin Liebi, PWC Switzerland Dr. Paul Thaler, Wenfei Attorneys-at-Law Ltd. Dr. Ralf C. Schlaepfer, Vice-President SCCC, Deloitte

Esther Naegeli, Naegeli Rechtsanwaelte Fanyang Chen, Wenfei Attorneys-at-Law Ltd. Felix Sutter, President SCCC, PwC Switzerland Frank Brinken, Starrag Group Holding AG Fred Kleiterp, Swiss Re Corporate Solutions Hans Hess Hanesco AG/SWISSMEM/economiesuisse Jason Liu, TDB Joachim Rudolf, China Intelligence AG Juerg Hobi, China Construction Bank Zurich Branch Kurt Härri, Schindler Group Lukas Huber, GZA Lukas Züst, Vischer AG Markus Boehm, SIG Combibloc Group Ltd. Michael Bornhäusser, Sallfort Privatbank AG Michael Knecht, Credit Suisse Paavo Oestberg, PwC Switzerland

Patrik Wermelinger, Switzerland Global Enterprise (S-GE) Philipp Boksberger, CEIBS Qin Huang, Danaher Corporation Raphael Tschanz, Switzerland Innovation René Forster President Swisscham Guangzhou, China Richard Wuermli, Tax Expert International AG Roger Wehrli, economiesuisse Tim Bethge, Zurich Insurance Company Ltd. Thomas Christ, DHL Logistics (Switzerland) Ltd. Ursula Siegfried, Swiss Federal Institute of Intellectual Property Vincent Subilia, Vice-President SCCC Geneva Chapter, CCIG Yu Bo, PwC China Zhang Yu, Infront

REGISTER TODAY!

Participant fee includes access to all seminars, booth area and catering services.









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Swiss-Chinese Chamber of Commerce

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瑞中经济协会

PROGRAM DETAILS

08.30 - 09.00 Registration and Welcome Coffee 09.00 - 09.45 Welcome by Officials & Host

09.45 – 10.00 Key Note Speech by Fred Kleiterp, Swiss Re Corporate Solutions

10.00 - 10.45 Grand Opening with Officials and VIP

| Seminar Block 1 10.45 – 11.30 | Digitalization The Digital Area Within 3 years China has changed from a cash economy to a non-cash economy. Digital Darwinism disrupted industries and global leading companies. What are the drivers and how can you become an exponential growth company winning in this new area? | Belt & Road - FTA Financing Belt and Road, or Silk Road 2.0 is the biggest undertaking of modern China in its history and and of great importance for the entire world. What does it take to finance it, what are the risks involved and where are the opportunities. | Doing Business in China Tax The session will be focusing on corporate tax, the impact of the newly introduced social insurance agreement of secondees to and from China, as well as the European approach to claim VAT on Chinese operated digital platforms. |
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| Seminar Block 2 11.35 – 12.20 | Digitalization Future of Mobility China is looking for ways to address mobility, with similar wide range implications to its economy as e-payment solutions. Learn how mobility will have far wider implications to organisations than only transport of people but will change behaviour and the way we work. | Belt & Road - FTA Economic Impact Belt & Road is intended to kick start economies in parts of Asia that are in developing stage or lack behind. What is the economic impact that Swiss companies can expect? Are there opportunities to access low cost production platforms while entering new markets? | Doing Business in China Legal The complexities of business between Switzerland and China have not decreased. How to find your way through legal challenges and address hot topics? The session aims to shed light and find answers. |

12.20 - 14.00 Lunch & Fair

Engage with the experts on China at their booth, while enjoying a lunch break.

14.00 - 15.00 Key Note Speeches

Topical experts will share their view with the audience after lunch and kickstart the afternoon with thought provoking insights or outlooks that will energize you for the afternoon and beyond.

| Seminar Block 3 15.00 - 15.45 | Digitalization Industry 4.0 Digitalisation is driving many aspects of the modernisation of the Chinese economy. How can Swiss companies participate and benefit from the rapid shaping of the manufacturing environment in China? What do companies need to do in order to be fit for the digital area? What are the impacts of exponential technologies to operations and how can we innovate for the future? | Belt & Road - FTA Update on FTA In 2017, a meeting with regard to possible further detailed negotiations of the FTA took place. What is new and which parts need our attention to make trade run smoothly as silk? Experts will share their insights. | Doing Business in China Operations What can companies learn from others that have been operating in China for decades? What are the current operational challenges and what are the ones that are new or on the horizon? A lively discussion can be expected in that session and lessons to be learned. | |
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| Seminar Block 4 15.50 - 16.35 | Digitalization From Product to platform The digital platforms in China are 'winners take it all'. How can Swiss companies participate, promote, sell, and distribute their products? : How can they be recognized and differentiate themselves in that world? What are the new digital ecosystems evolving and how to adapt/profit from a drastically changed competitive environment? | Belt & Road - FTA Intellectual Property Panel Swiss brands are strong and well recognized, Chinese brands start to develop and find their place. IP plays an important role and rules need to be applied. What can be learned from the last China-Swiss dialogue in that regard? A first hand info sharing by experts. | Doing Business in China Cyber Security Law Since June 1, 2017 a new law is in place regulating the internet and IT. VPNs are blocked, websites taken down and blogs shut down. Companies need to understand the expectations and new rules. The law challenges and disrupts processes that are designed to operate globally. | |
| 16.45 - 17.00 | Closing Remarks by Felix Sutter, Lukas Huber, René Forster | | | |